

THE OHIO STATE UNIVERSITY AIRPORT REBATE PROGRAMS

Fuel Volume Discount Program: The Ohio State University Airport's fuel volume discount program is applicable to any qualifying aircraft re-fueling. The eligibility requirements are as follows;

- 500 – 999 gallons purchased = \$.05 discount per gallon.
- 1000 + gallons purchased = \$.10 discount per gallon.

Tenant Fuel Rebate Program: The Ohio State University Airport's tenant fuel rebate program is applicable to any qualifying tenant. The eligibility requirements are as follows;

- The terms of the program is based on monthly fuel purchases of Jet-A or 100LL, individually. However, at this time, the airport does not have a tenant that ever qualifies for the 100LL Rebate.
- Any tenant is eligible as long as they purchase enough fuel (by gallons) within each calendar month to qualify. This eligibility begins at 2000 gallons purchased within one month and the Rebate Factor is multiplied by the Total Gallons Purchased.
- Rebate is calculated as follows;

$$\text{Rebate} = \text{Total Gallons Purchased} * \text{Qualifying Rebate Factor}$$

Gallons Purchased	Rebate Factor
2000 – 3999	\$0.08
4000 – 5999	\$0.12
6000 – 7999	\$0.16
8000 – 9999	\$0.20
10000 - 14999	\$0.24
15000 - 19999	\$0.28
200000 +	\$0.30

*Ex.) 6500 gals. * \$.16 = \$1040 Rebate*

- Since this rebate amount is calculated after each month, the rebate is applied as a credit to the tenant's account the following month.
- Currently, the following companies are monitored for eligibility;
 - Advanced drainage Systems
 - Business Aircraft Groups
 - Business Flyers Group
 - Cardinal, Inc.
 - DLZ
 - Equity Management
 - Falcon Aviation
 - JAMM
 - Jaybird Air, LLC
 - JMZ, LLC
 - W.W. Williams
 - Wendy's International
 - Worthington Industries **Rebate is calculated differently for this customer.*
 - *Worthington Industries receives a rebate based on one-third of the markup on jet fuel minus any volume discounts given at the time of fueling. This value is calculated on weekly fuel purchase totals.

Falcon Aviation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$169.68	\$0.00	\$0.00	\$169.68
JAMM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Jaybird Air, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
JMZ, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
W.W. Williams	\$0.00	\$250.40	\$188.96	\$0.00	\$286.08	\$246.24	\$0.00	\$577.56	\$219.36	\$284.16	\$0.00	\$232.96	\$2,285.72	
Wendy's International	\$1,463.40	\$4,076.88	\$5,055.48	\$2,706.40	\$2,899.26	\$4,057.56	\$2,515.60	\$2,037.28	\$3,290.88	\$4,870.32	\$3,289.20	\$6,314.70	\$42,576.96	
Worthington Industries	\$3,908.81	\$5,888.55	\$6,562.37	\$7,605.46	\$2,703.44	\$3,841.52	\$6,831.14	\$5,191.33	\$7,213.05	\$4,990.11	\$7,090.08	\$5,761.68	\$67,587.54	\$187,828.42

2005

	Jan	Feb											TOTAL	
Advanced Drainage Systems	\$2,482.32	\$1,103.84											\$3,586.16	
Business Aircraft Groups	\$0.00	\$0.00											\$0.00	
Business Flyers Group	\$0.00	\$0.00											\$0.00	
Cardinal, Inc.	\$4,751.32	\$2,820.00											\$7,571.32	
DLZ	\$223.60	\$0.00											\$223.60	
Equity Management	\$0.00	\$0.00											\$0.00	
Falcon Aviation	\$0.00	\$0.00											\$0.00	
JAMM	\$0.00	\$0.00											\$0.00	
Jaybird Air, LLC	\$0.00	\$0.00											\$0.00	
JMZ, LLC	\$0.00	\$0.00											\$0.00	
W.W. Williams	\$0.00	\$205.60											\$205.60	
Wendy's International	\$2,713.92	\$2,871.84											\$5,585.76	
Worthington Industries	\$6,130.29	\$5,368.24											\$11,498.53	\$28,670.97